

# Extraction and Analysis of Cognitive Networks from Electronic Communication

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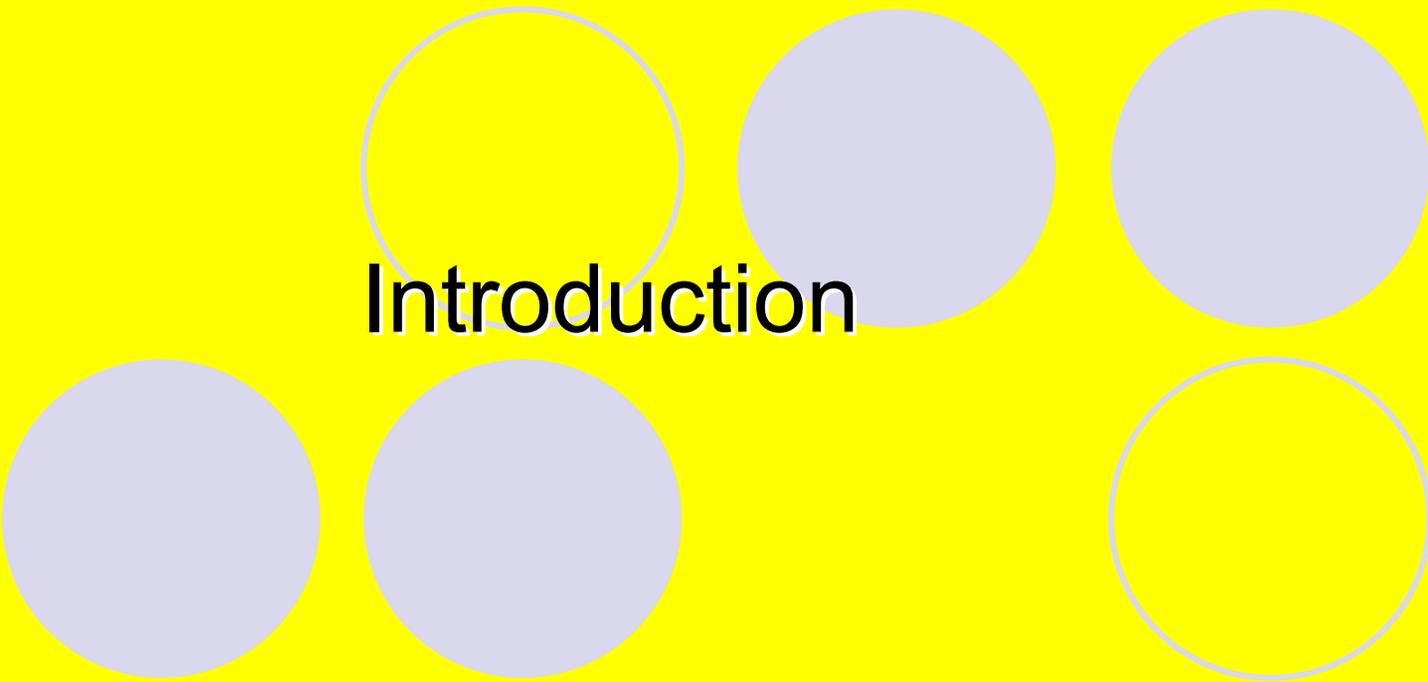
## **Sponsorship**

*National Science Foundation*  
*University of Minnesota*

# Outline



- Introduction
- Modelling a cognitive social network
- Quantitative measures for perceptual closeness
- Experiments with the Enron dataset
- Extracting concealed relationships
- Mining MMORPG logs for social science research
- Conclusion



**Introduction**

# Social Networks

- A **social network** is a social structure of people, related (directly or indirectly) to each other through a common relation or interest
- **Social network analysis (SNA)** is the study of social networks to understand their structure and behavior



(Source: Freeman, 2000)

# Networks in Social Sciences

- Types of Networks (Contractor, 2006)
  - Social Networks
    - “who knows who”
  - Cognitive Social Networks (also called Socio-Cognitive Networks)
    - “who thinks who knows who”
  - Knowledge Networks
    - “who knows what”
  - Cognitive Knowledge Networks
    - “who thinks who knows what”

# Types of Social Network Analysis

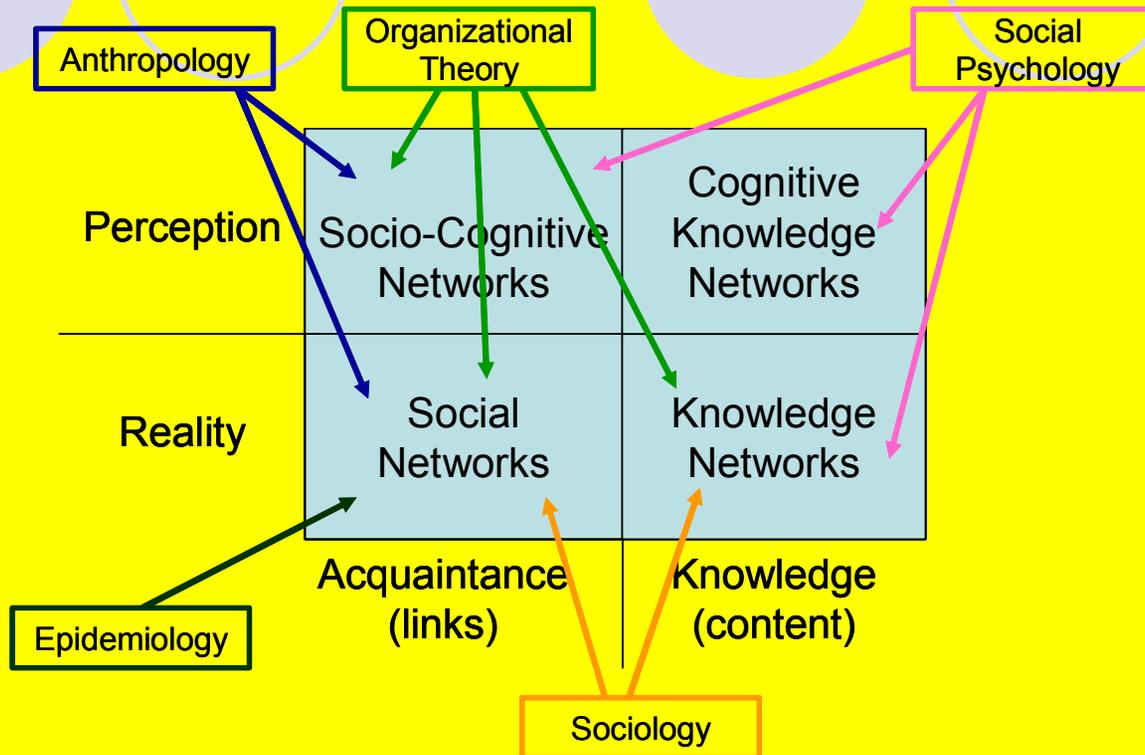
- **Sociocentric (whole) network analysis**

- Emerged in sociology
- Involves quantification of interaction among a socially well-defined group of people
- Focus on identifying global structural patterns
- Most SNA research in organizations concentrates on sociometric approach

- **Egocentric (personal) network analysis**

- Emerged in anthropology and psychology
- Involves quantification of interactions between an individual (called *ego*) and all other persons (called *alters*) related (directly or indirectly) to ego
- Make generalizations of features found in personal networks
- Difficult to collect data, so till now studies have been rare

# Networks Research in Social Sciences

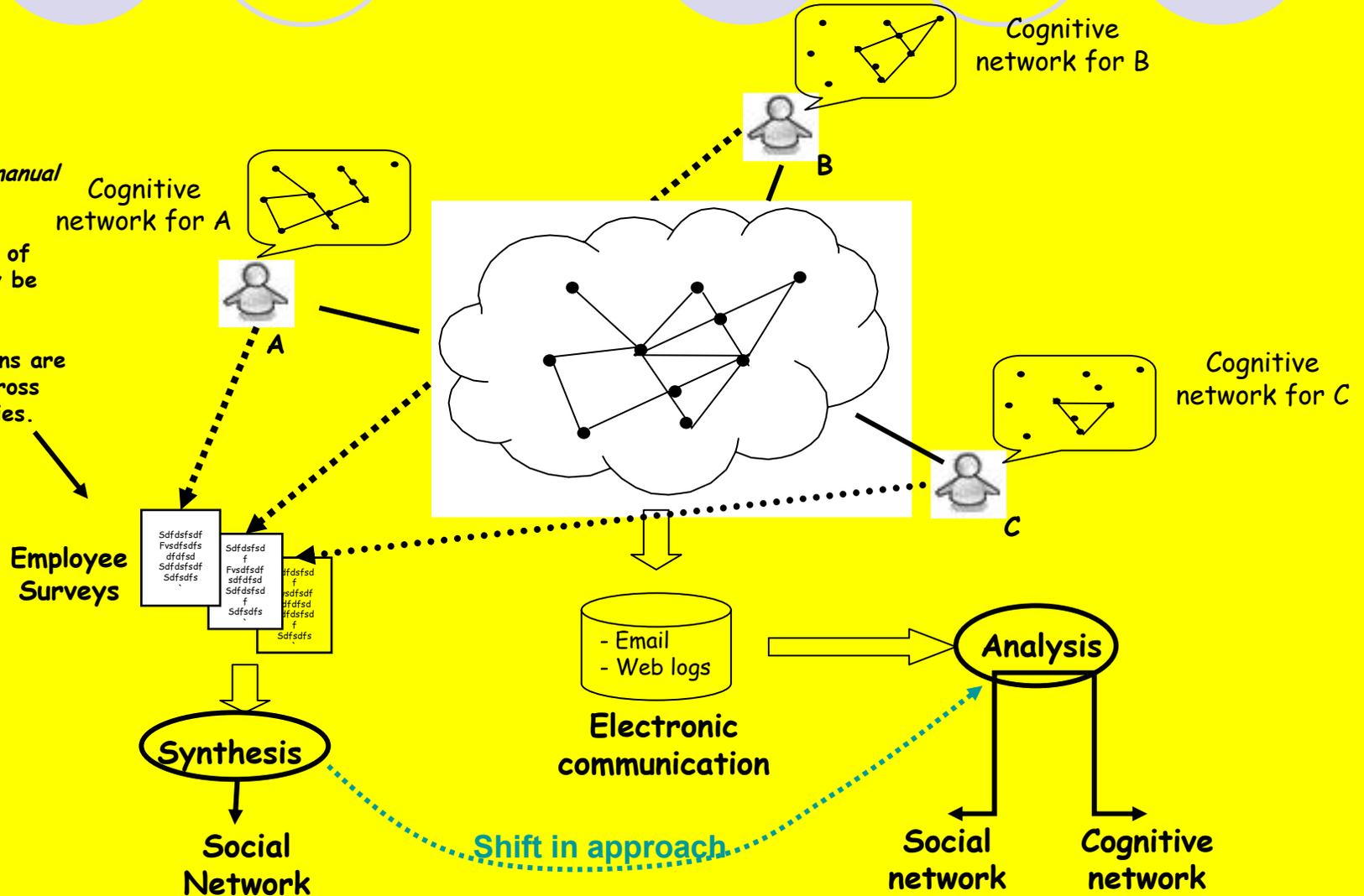


- Social science networks have widespread application in various fields
- Most of the analyses techniques have come from Sociology, Statistics and Mathematics
- See (Wasserman and Faust, 1994) for a comprehensive introduction to social network analysis

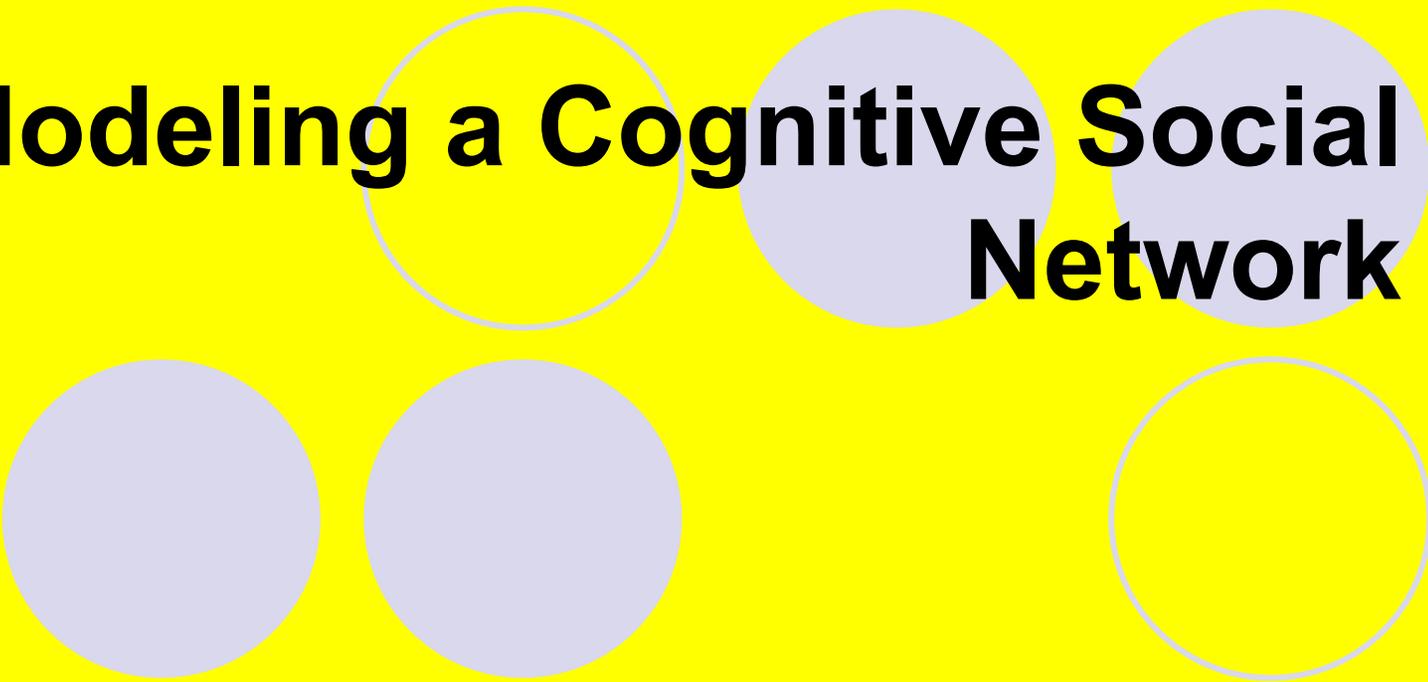
# A shift in approach: from 'synthesis' to 'analysis'

## Problems

- *High cost of manual surveys*
- *Survey bias*
  - Perceptions of individuals may be incorrect
- *Logistics*
  - Organizations are now spread across several countries.



# Modeling a Cognitive Social Network



# Example of E-mail Communication

- A sends an e-mail to B
  - With Cc to C
  - And Bcc to D
- C forwards this e-mail to E
- From analyzing the header, we can infer
  - A and D know that A, B, C and D know about this e-mail
  - B and C know that A, B and C know about this e-mail
  - C also knows that E knows about this e-mail
  - D also knows that B and C do not know that it knows about this e-mail; and that A knows this fact
  - E knows that A, B and C exchanged this e-mail; and that neither A nor B know that it knows about it
  - and so on and so forth ...

# Modeling Pair-wise Communication

- Modeling pair-wise communication between actors
  - Consider the pair of actors  $(A_x, A_y)$
  - Communication *from*  $A_x$  *to*  $A_y$  is modeled using the Bernoulli distribution  $L(x,y)=[p, 1-p]$
  - Where,
    - $p = (\text{\# of emails from } A_x \text{ with } A_y \text{ as recipient}) / (\text{total \# of emails sent by } A_x)$
- For  $N$  actors there are  $N(N-1)$  such pairs and therefore  $N(N-1)$  Bernoulli distributions
- Every email is a Bernoulli trial where success for  $L(x,y)$  is realized if  $A_x$  is the sender and  $A_y$  is a recipient

# Modeling an agent's belief about global communication

- Based on its observations, each actor entertains certain beliefs about the communication strength between all actors in the network
- A belief about the communication expressed by  $L(x,y)$  is modeled as the Beta distribution,  $J(x,y)$ , over the parameter of  $L(x,y)$
- Thus, belief is a probability distribution over all possible communication strengths for a given ordered pair of actors  $(A_x, A_y)$

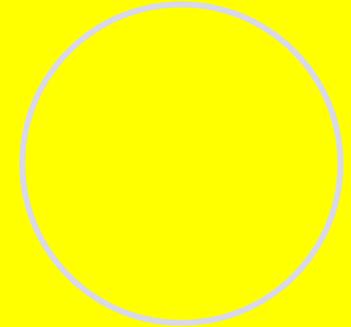
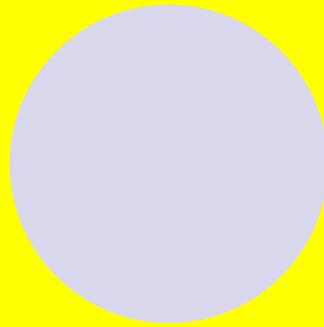
# Model for Belief Update

- $J_k(x,y)$  is the Beta distribution maintained by actor  $A_k$  regarding its belief about the communication from  $A_x$  to  $A_y$
- $a$  and  $b$ , the two parameters of  $J_k(x,y)$ , are associated with the number of emails observed by  $A_k$  which are
  - from  $A_x$  to  $A_y$ , i.e. number of successes, and
  - from  $A_x$  not to  $A_y$ , i.e. number of failures
- Initialization
  - $a$  and  $b$  start out with default initial values
  - Many different possibilities
    - For example, values can be chosen to be small so that they do not have much of an impact and can be “*washed out*” by future observations
- Belief update
  - on observing a success or failure,  $A_k$  increments  $a$  or  $b$  respectively

# Belief State of an Actor

- Every actor maintains Beta distributions (or beliefs) for all ordered pairs of actors in the network
- Actor  $A_k$ 's *belief state* is defined to be the set of all  $N(N-1)$  Beta distributions (one for every Bernoulli distribution)
- We also introduce a “*super-actor*” in the network
  - The super-actor is an actor who observes all the communication in the network
  - Super-actor is used as the baseline for reality
  - E-mail server is the “super-actor”

# Quantitative Measures for Perceptual Closeness



# Types of Perceptual Closeness

- We analyze the following aspects
  - Closeness between an actor's belief and reality, i.e. "true knowledge" of an actor
  - Closeness between the beliefs of two actors, i.e. the "agreement" between two actors
- We define two metrics, *r-closeness* and *a-closeness* for measuring the closeness to reality and closeness in the belief states of two actors respectively

# Measuring the Closeness Between Beliefs

- For measuring the closeness between two belief states, the KL-divergence across the expected Bernoulli distributions for the two respective beliefs is computed.
  - The expected Bernoulli distribution for a belief is the expectation of the Beta distribution corresponding to that belief
  - If  $J(a,b)k,t$  is the Beta distribution, then the corresponding expected Bernoulli distribution (denoted by  $E[J(a,b)k,t]$ ) is obtained by normalizing the parameters of Beta distribution  $J(a,b)k,t$

$$E[J(x,y)_{k,t}] = \left[ \frac{\alpha(x,y)_{k,t}}{\alpha(x,y)_{k,t} + \beta(x,y)_{k,t}}, \frac{\beta(x,y)_{k,t}}{\alpha(x,y)_{k,t} + \beta(x,y)_{k,t}} \right]$$

# Belief Divergence Measures

- The divergence of one belief, expressed by the Beta distribution  $J(a,b)_{x,t}$ , from another, expressed by  $J(a,b)_{y,t}$  at a given time  $t$ , is defined as,

$$KL(E[J(a,b)_{x,t}] \| E[J(a,b)_{y,t}]) = p \log \frac{p}{q} + (1-p) \log \frac{1-p}{1-q} \dots (4)$$

$$\text{where, } p = \frac{\alpha(x,y)_{x,t}}{\alpha(x,y)_{x,t} + \beta(x,y)_{x,t}} \quad \text{and} \quad q = \frac{\alpha(x,y)_{y,t}}{\alpha(x,y)_{y,t} + \beta(x,y)_{y,t}}$$

- The divergence of a belief state  $B_{y,t}$  from the belief state  $B_{x,t}$  for two actors  $A_y$  and  $A_x$  respectively, at a given time  $t$ , is defined as,

$$\text{div}(B_{x,t}, B_{y,t}) = \frac{\sum_{(a,b) \in (B_{x,t} \cap B_{y,t})} KL(E[J(a,b)_{x,t}] \| E[J(a,b)_{y,t}])}{n(B_{x,t} \cap B_{y,t})} \dots (5)$$

# Belief Divergence Measures (contd.)

- The a-closeness measure is defined as the level of agreement between two given actors  $A_x$  and  $A_y$  with belief states  $B_{x,t}$  and  $B_{y,t}$  respectively, at a given time  $t$  and is given by,

$$a\text{-closeness}(B_{x,t}, B_{y,t}) = \frac{1}{1 + \text{div}(B_{x,t}, B_{y,t}) + \text{div}(B_{y,t}, B_{x,t})} \dots (6)$$

- The r-closeness measure is defined as the closeness of the given actor  $A_k$ 's belief state  $B_{k,t}$  to reality at a given time  $t$  and it is given by,

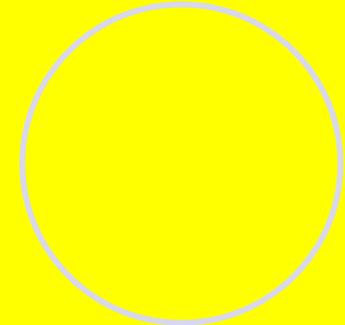
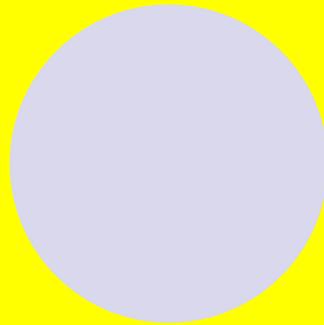
$$r\text{-closeness}(A_k) = \frac{1}{1 + \text{div}(B_{S,t}, B_{k,t})} \dots (7)$$

Where  $B_{S,t}$  is the belief state of the super-actor  $A_S$  at time  $t$

# Interpretation of the Metrics

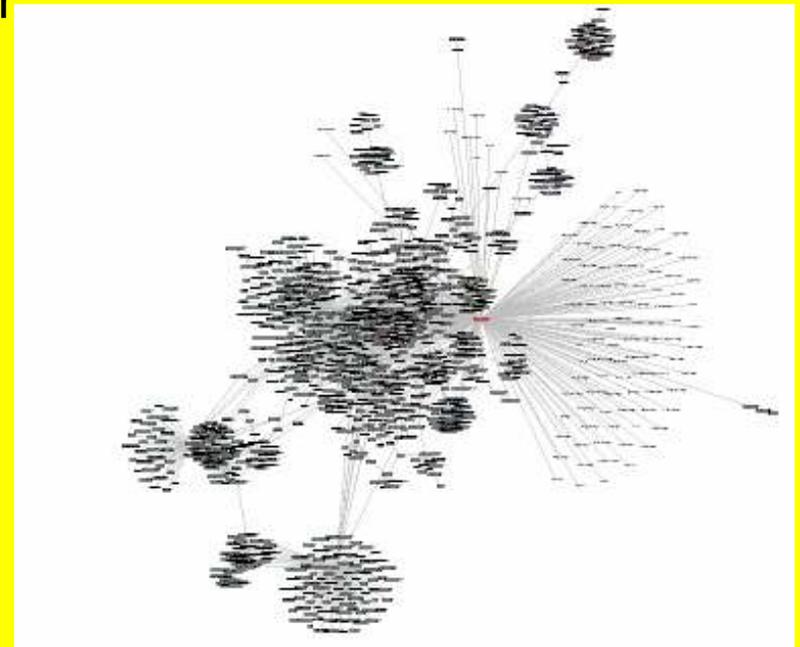
- The r-closeness measure
  - An actor who has accurate beliefs regarding only few communications is closer to reality than some other actor who has a relatively large number of less accurate beliefs
  - Thus, accuracy of knowledge is important
- The a-closeness measure between actor pairs
  - Consider three actors  $A_x$ ,  $A_y$  and  $A_z$
  - Suppose we want to determine how divergent are  $A_y$ 's and  $A_z$ 's belief states from that of  $A_x$ 's
  - If  $A_y$  and  $A_x$  have few beliefs in common, but low divergence for each of these few common beliefs, then their belief states may be closer than those of  $A_z$  and  $A_x$ , who have a relatively larger number of common beliefs with greater divergence across them
- a-closeness measure can be used to construct an “agreement graph” (or a who agrees with whom graph)
  - Actors are represented as nodes and an edge exists between two actors only if the agreement or the a-closeness between them exceeds some threshold  $t$

# **r-closeness and a-closeness experiments with Enron E-mail logs**



# Enron Email Logs

- Publicly available: <http://www.cs.cmu.edu/~enron/>
- Cleaned version of data
  - 151 users, mostly senior management of Enron
  - Approximately 200,399 email messages
  - Almost all users use folders to organize their emails
  - The upper bound for number of folders for a user was approximately the log of the number of messages for that user
  - A visualization of Enron data (Heer, 2005)
- For experiments emails exchanged between users for the months of October 2000 and October 2001 were used



# Testing 'conventional wisdom' using r-closeness

- Conventional wisdom 1: *As an actor moves higher up the organizational hierarchy, it has a better perception of the social network*
  - It was observed that majority of the top positions were occupied by employees
- Conventional wisdom 2: *The more communication an actor observes, the better will be its perception of reality*
  - Even though some actors observed a lot of communication, they were still ranked low in terms of r-closeness.
  - These actors focus on a certain subset of all communications and so their perceptions regarding the social network were skewed towards these “favored” communications
  - Executive management actors who were communicatively active exhibited this “skewed perception” behavior
    - which explains why they were not ranked higher in the r-closeness measure rankings as expected in 1

# Experiment with r-closeness – Oct 2000

- For October 2000, based on their r-closeness rankings actors can be roughly divided into three categories
  - Top ranks: Actors who are communicatively active and observe a lot of diverse communications
  - Mid ranks: Actors who also observe a lot of communication but had skewed perceptions
  - Low ranks: Actors who are communicatively inactive and hardly observe any of the communication

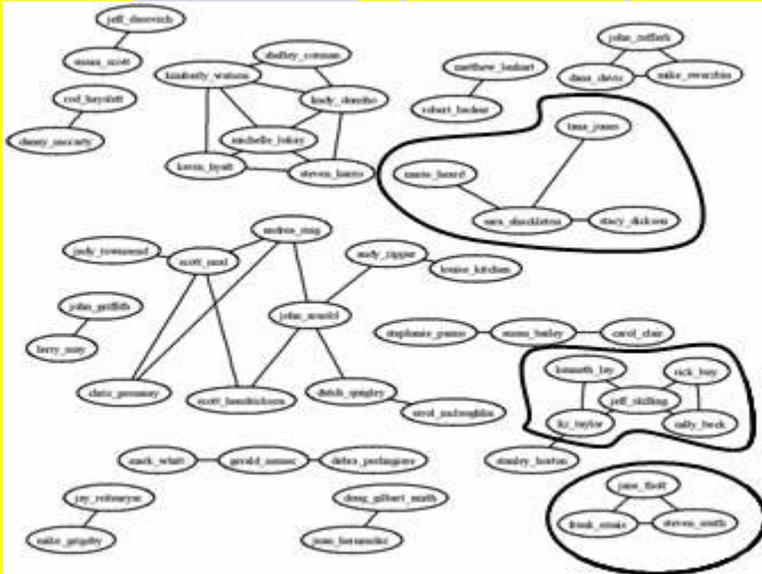
<b>Ranks</b>	<b>Not Available</b>	<b>Employees</b>	<b>Higher Management</b>	<b>Executive Management</b>	<b>Others</b>
<b>1-10</b>	2.6% (1)	14.6% (6)	0% (0)	6.9% (2)	6.67% (1)
<b>11-50</b>	28.9% (11)	34.1% (14)	21.4% (6)	24.1% (7)	13.33% (2)
<b>51-151</b>	68.5% (26)	51.3% (21)	78.6% (22)	69% (20)	80% (12)
<b>Total</b>	100% (38)	100% (41)	100% (28)	100% (29)	100% (15)

# Experiment with r-closeness – Oct 2001

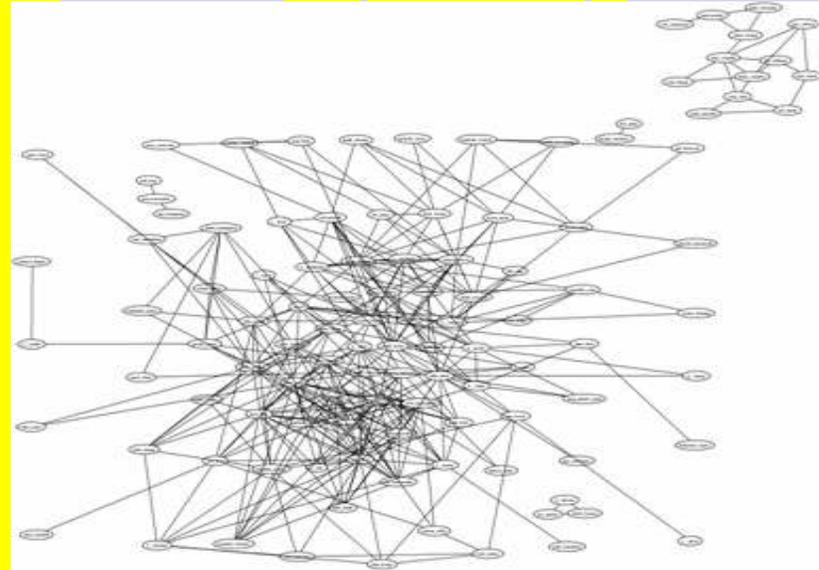
- r-closeness rankings for the crisis month Oct, 2001 show a significant increase (31% to 65.5%) in the percentage of senior executive management level actors in the top 50 ranks, with employees moving down

<b>Ranks</b>	<b>Not Avail- Able</b>	<b>Emplo- yees</b>	<b>Higher Manage- ment</b>	<b>Executive Manage- ment</b>	<b>Others</b>
<b>1-10</b>	7.9 % (3)	9.75% (4)	0% (0)	10.3% (3)	0% (0)
<b>11-50</b>	21.1 % (8)	17.1% (7)	25% (7)	55.2% (16)	13.33% (2)
<b>51-151</b>	71% (27)	73.15% (30)	75% (21)	34.5% (10)	86.67% (13)
<b>Total</b>	100% (38)	100% (41)	100% (28)	100% (29)	100% (15)

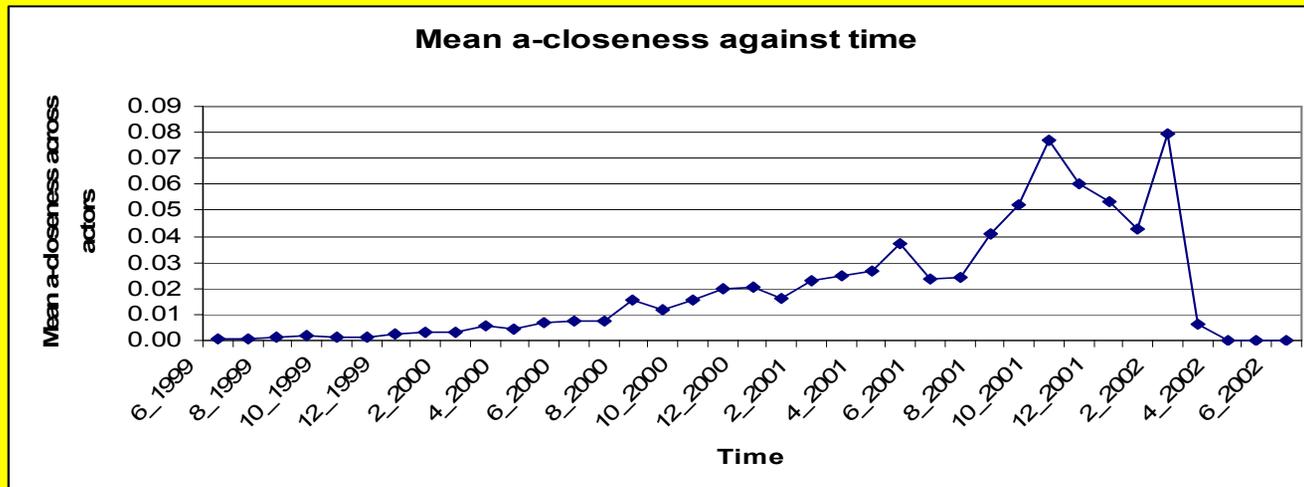
# Experiment with a-closeness



Agreement Graph for Oct 2000 (threshold = 0.95)



Agreement Graph for Oct 2001 (threshold = 0.95)



Mean a-closeness against time

# Automatic Extraction of Concealed Relations

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# Concealed Relations

- Concealed/Covert Relations: Relations between groups of actors that
  - have high strength
  - but are known to very few actors in the network outside the group
- Problem: Given email log data for all actors, extract the concealed relations from this data

# An IR-Motivated Approach

- Use an approach motivated by informational retrieval
- Use a *tf-idf* style scheme for relations
  - an actor's view of the social network → document in a corpus
  - an (unordered) pair-wise actor relation → a term in a document
  - number of instances of a relation observed by an actor → term frequency (*tf*) in a document
  - number of actors that know about a relation → document frequency (*df*)
  - actual frequency of a relation is used to determine a 'global' ranking of concealed relations

# Top 10 Concealed Relations

Table 1: Top 10 Concealed Relations (October 2000)

Relation	Score
Tana Jones (e) ↔ Sara Shackleton (e)	1.7760794E7
Richard shapiro (vp) ↔ Jeff Dasovich (e)	1.3316896E7
Marie Heard (na) ↔ Tana Jones (e)	1.2031506E7
Jeff Dasovich (e) ↔ Mary Hain (lawyer)	1.0895643E7
Stephanie Panus (e) ↔ Sara Shackleton (e)	1.0026255E7
Stacy Dickson (e) ↔ Tana Jones (e)	9685016.0
Matthew Lenhart (e) ↔ Eric Bass (trader)	8021003.5
Mark Whitt (na) ↔ Gerald Nemec (na)	7739389.0
Richard Shapiro (vp) ↔ Mary Main (lawyer)	5182706.0
Stephanie Panus (e) ↔ Tana Jones (e)	4637158.0

Table 2: Top 10 Concealed Relations (October 2001)

Relation	Score
D. Steffes (vp) ↔ Jeff Dasovich (vp)	1.0007492E7
Richard Shapiro (vp) ↔ Jeff Dasovich (e)	5063396.0
D. Steffes (vp) ↔ Richard Shapiro (vp)	4718486.5
Marie Heard (na) ↔ Sara Shackleton (e)	3927464.5
Kimberly watson (e) ↔ Mark Mcconnell (na)	3759267.0
Kimberly watson (e) ↔ Michelle Lokay (e)	3408572.5
Mike Grigsby (man) ↔ Barry Tycholiz (vp)	3079402.2
Mike Grigsby (man) ↔ Matt Smith (na)	2905096.5
Mike Grigsby (man) ↔ Jason Wolfe (na)	2902135.2
Mike Grigsby (man) ↔ Jay Reitmeyer (e)	2852143.8

Score of this relation has dropped

# Top actors from top clusters

Table 3: Top 5 actors for the top 3 Concealed Relations (October 2000)

<i>Tana Jones (e) ↔ Sara Shackleton (e)</i>	
Actor	Actor Relative Score
Tana Jones (e)	1.7760794E7
Sara Shackleton (e)	1.7760794E7
Susan Bailey (na)	5729288.5
Stephanie Panus (e)	5442824.0
Carol Clair (lawyer)	4583431.0
<i>Richard Shapiro (vp) ↔ Jeff Dasovich (e)</i>	
Actor	Actor Relative Score
Richard Shapiro (vp)	1.3316896E7
Jeff Dasovich (e)	1.3316896E7
Mary Hain (lawyer)	2723910.8
Robert Badeer (dir)	302656.75
B. Sanders (vp)	0.0
<i>Marie Heard (lawyer) ↔ Tana Jones (e)</i>	
Actor	Actor Relative Score
Marie Heard (lawyer)	1.2031506E7
Tana Jones (e)	1.2031506E7
Stacy Dickson (e)	7448075.5
Stephanie Panus (e)	1432322.1
Susan Bailey (na)	1432322.1

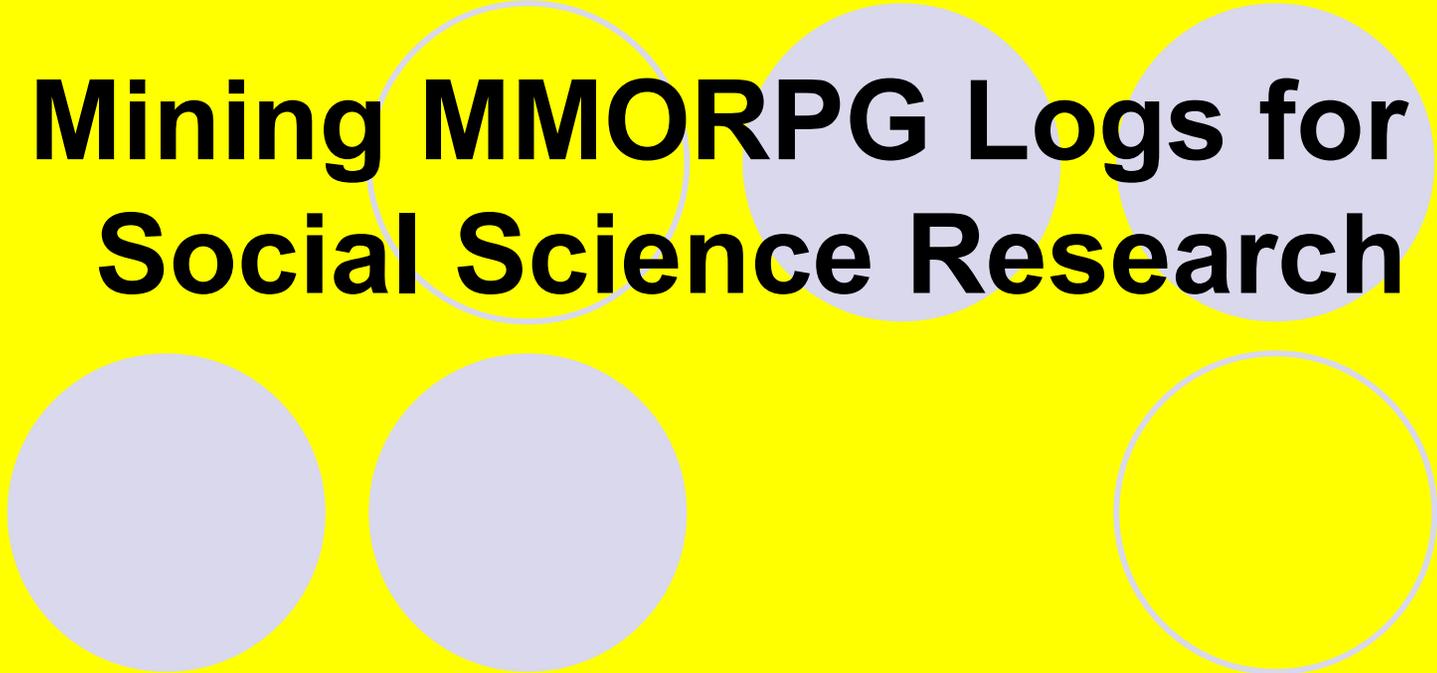
Table 4: Top 5 actors for the top 3 Concealed Relations (October 2001)

<i>D. Steffes (vp) ↔ Jeff Dasovich (e)</i>	
Actor	Actor Relative Score
D. Steffes (vp)	1.0007493E7
Jeff Dasovich (e)	1.0007493E7
Richard Shapiro (vp)	5138983.0
J. Kean (vp)	1700114.6
B. Sanders (vp)	1661475.6
<i>Richard Shapiro (vp) ↔ Jeff Dasovich (e)</i>	
Actor	Actor Relative Score
Richard Shapiro (vp)	5063396.0
Jeff Dasovich (e)	5063396.0
D. Steffes (vp)	4324214.0
J. Kean (vp)	1921873.0
B. Sanders (vp)	702222.8
<i>D. Steffes (vp) ↔ Richard Shapiro (vp)</i>	
Actor	Actor Relative Score
D. Steffes (vp)	4718486.5
Richard Shapiro (vp)	4718486.5
Jeff Dasovich (e)	780501.5
B. Sanders (vp)	496682.78
Louise Kitchen (p)	319296.06

# Some observations

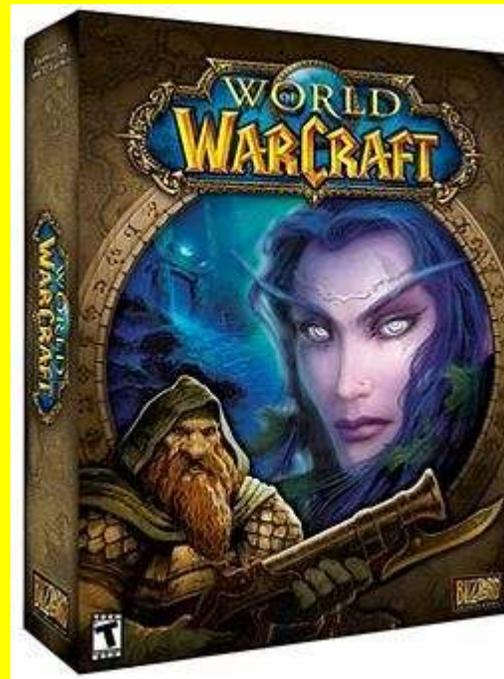
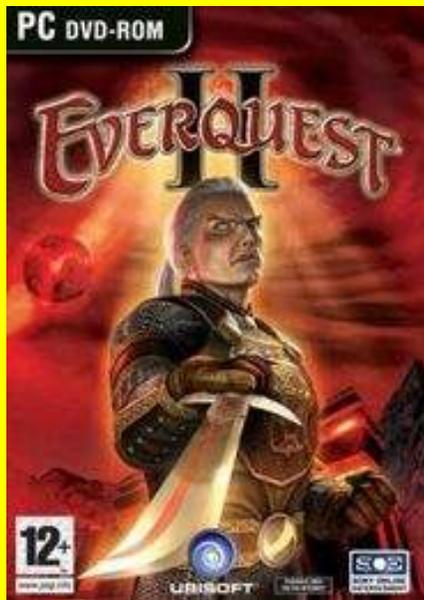
- Actors belonging to the smaller clusters tend to be aware of each others' communications and exhibit community behavior
- One of the strongest clusters of 3 actors consisting of the top 3 concealed relations for the October 2001 crisis period, is made up of actors who held the positions of Vice President (Government Affairs), Government Relations Executive and Vice President (Regulatory Affairs)
- Other statistics
  - October 2001 – 490 nonzero relations
  - October 2000 – 129 nonzero relations
  - Total 11325 relations

# Mining MMORPG Logs for Social Science Research

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# MMO Games

- MMO (Massively Multiplayer Online) Games are computer games that allow hundreds to thousands of players to interact and play together in a persistent online world



Popular MMO Games- Everquest 2, World of Warcraft and Second Life

# MMORPG – Everquest 2

- MMORPGs (MMO Role Playing Games) are the most popular of MMO Games
  - Examples: World of Warcraft by Blizzard and Everquest 2 by Sony Online Entertainment
- Various logs of players' behavior are maintained
- Player activity in the environment as well his/her chat is recorded at regular time instances, each such record carries a time stamp and a location ID
- Some of the logs capture different aspects of player behavior
  - Guild membership history (member of, kicked out of, joined, left)
  - Achievements (Quests completed, experience gained)
  - Items exchanged and sold/bought between players
  - Economy (Items/properties possessed/sold/bought, banking activity, looting, items found/crafted)
  - Faction membership (faction affiliation, record of actions affecting faction affiliation)

# Impact on Social Science



- Interactions in MMO Gaming environments are real
- MMO Games provide sociologists with a unique source of data allowing them to observe real interactions in the context of a complete environment on a very fine granularity
- Gets around the serious issue of unbiased complete data collection
- Analysis of such data presents novel computational challenges
  - The scale of data is much larger than normally encountered in traditional social network analysis
  - The number of environment variables captured is greater
  - Player interaction data is captured at a much finer granularity
- MMORPG data requires models capable of handling large amounts of data as well as accounting for the many environment variables impacting the social structure

# Social Science Research with Everquest

## 2 Data



- Objective of our research from a social science point of view is to improve understanding of the dynamics of group behavior
- Traditional analysis of dynamics of group behavior works with a *fixed* and *isolated* set of individuals
- MMORPG data enables us to look at dynamics of groups in a new way
  - Multiple groups are part of a large social network
  - Individuals from the social network can join or leave groups
  - Groups are not isolated and some of them can be related i.e. they may be geared towards specific objectives, each of which works towards a larger goal (e.g. different teams working towards disaster recovery)
  - The emergence, destruction as well as dynamic memberships of the groups depend on the underlying social network as well as the environment

# DM Challenges for Social Science Research with Everquest 2 Data

- Inferring player relationships and group memberships from game logs
  - Basic elements of the underlying social network such as player-player and layer-group relationships need to be extracted from the game logs
- Developing measures for studying player and group characteristics
  - Novel measures need to be developed that measure individual and group relationships for dynamic groups
  - Novel metrics must also be developed for quantifying relationships between the groups themselves, the groups and the underlying social network as well as the groups and the environment
- Efficient computational models for analyzing group behavior
  - Extend existing group analysis techniques from the social science domain to handle large datasets
  - Develop novel group analysis techniques that account for the dynamic multiple group scenario as well as the data scale

# Summary

- Research in Social Network Analysis has significant history
  - **Social sciences:** Sociology, Psychology, Anthropology, Epidemiology, ...
  - **Physical and mathematical sciences:** Physics, Mathematics, Statistics, ...
- **Late 1990s:** computer networks provided a mechanism to study social networks at a granular level
  - Computer scientists joined the fray
- **2000 onwards:** Explosion in infrastructure, tools, and applications to enable social networking, and capture data about the interactions
  - Opens up exciting areas of data mining research

# Impact on Organizational Policy Research

- Data security
  - An absolute must
- Privacy
  - Careful balance between privacy and data analysis
- Impact of SNA on employee-organization relationship
  - Careful thought needed in managing this
  - Should there be 'opt-in' or 'opt-out' options for employees?
  - Is this too 'big brother-ish'?
- Bottom line
  - New technologies are radically transforming the workplace, impacting organization information flow like never before
  - Not managed properly, they can lead to serious problems, e.g. employee releasing corporate secrets in blogs (Google)
  - Need to have tools that enable the understanding (and thus management) of organizational information flow



**Thank you!**

**And be careful with that e-mail 😊**