# A Glimpse of Game Theory

#### **Games and Game Theory**

- Much effort to develop computer programs for artificial games like chess or poker commonly played for entertainment
- Larger issue: account for, model, and predict how agents (human or artificial) interact with other agents
- Game theory accounts for mixture of cooperative and competitive behavior
- Applies to zero-sum and non-zero-sum games

# **Basic Ideas of Game Theory**

- Game theory studies how strategic interactions among rational players produce outcomes
   with respect to players' preferences
  - Preferences represented as utilities (numbers)
  - -Outcomes might not have been intended
- Provides a general theory of strategic behavior
- Generally depicted in mathematical form
- Plays important role in economics, decision theory and multi-agent systems

#### **Zero Sum Games**



- Zero-sum: participant's gain/loss exactly balanced by losses/gains of the other participants
- Total gains of participants minus total losses = 0
   Poker is zero sum game: money won = money lost
- Commercial trade not a zero-sum game
   If country with an excess of bananas trades with another for their excess of apples, both may benefit
- Non-zero-sum games more complex to analyze
- More non-zero-sum games as world becomes more complex, specialized, and interdependent

#### Rules, Strategies, Payoffs & Equilibrium

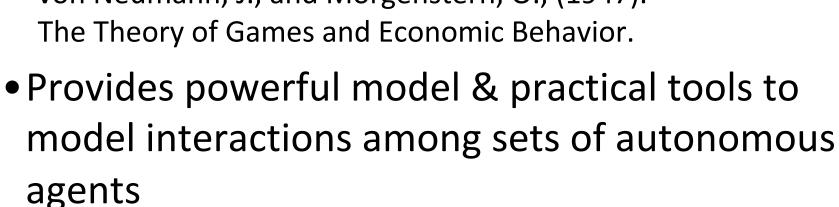
Situations are treated as "games":

- Rules of game: who can do what, and when they can do it
- Player's strategy: plan for actions in each possible situation in the game
- Player's payoff: amount that player wins or loses in particular situation in a game
- Player has a <u>dominant strategy</u> if her best strategy doesn't depend on what others do

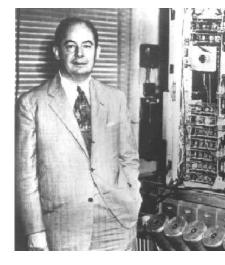
#### **Game Theory Roots**

 Defined by John von Neumann & Oskar Morgenstern

von Neumann, J., and Morgenstern, O., (1947).



 Used to model strategic policies (e.g., arms) race among countries)



# Nash Equilibrium

- Occurs when each player's strategy is optimal given strategies of other players
- It means that no player benefits by unilaterally changing strategy, while others stay fixed
- Like a local maximum in hill climbing
- Every finite game has at least one Nash equilibrium in either pure or mixed strategies (proved by John Nash)
  - J. F. Nash. 1950. <u>Equilibrium Points in n-person Games</u>.
     Proc. National Academy of Science, 36
  - -Nash won 1994 Nobel Prize in economics for this work
  - Read <u>A Beautiful Mind</u> by Sylvia Nasar (1998) and/or see the 2001 film



#### **Prisoner's Dilemma**

Famous example from game theory

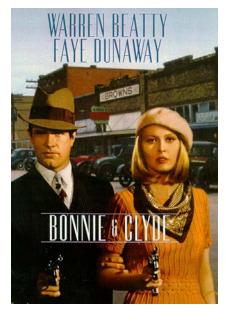


Will the two prisoners cooperate to minimize total loss of liberty or will one of them, trusting the other to cooperate, betray him so as to go free?

- Strategies must be undertaken without full knowledge of what other players will do
- Players adopt dominant strategies, but they don't necessarily lead to the best outcome
- Rational behavior leads to a situation where everyone is worse off!

# **Bonnie and Clyde**

Bonnie and Clyde are arrested and charged with crimes. They're questioned separately, unable to communicate. They know how it works:



- If both proclaim mutual innocence (cooperating), they will be found guilty anyway and get three-year sentences for robbery
- If one confesses (defecting) and the other doesn't
   (cooperating), the confessor is rewarded with a light, one-year sentence and the other gets a severe eight-year sentence
- If both confess (defecting), then the judge sentences both to a moderate four years in prison

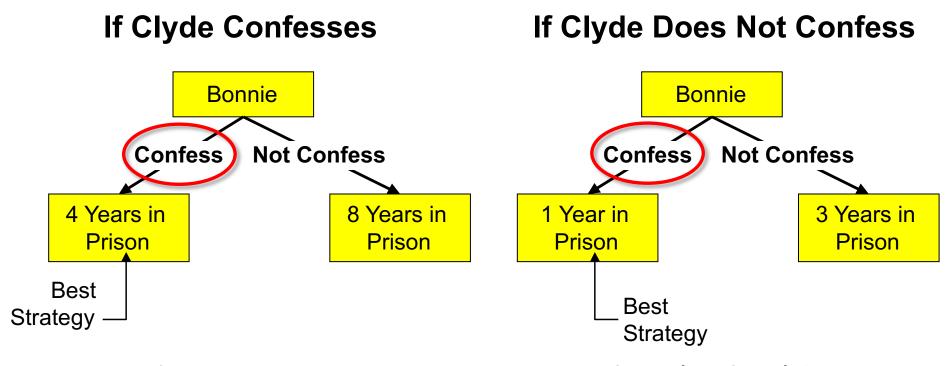
What should Bonnie do? What should Clyde do?

# The payoff matrix

		CLYDE	
		Confess	Not Confess
BONNIE	Confess	4 years each	1 year for Bonnie and 8 years for Clyde
	Not Confess	8 years for Bonnie and 1 year for Clyde	3 years each

#### **Bonnie's Decision Tree**

There are two cases to consider



Bonnie's **Dominant strategy** is to confess (defect) because no matter what Clyde does, she is better off confessing

#### So what?

- Clyde's reasoning is the same
  - -They both get 4-year sentences
  - -They could have both had 3-years
- But it seems we should always defect and never cooperate
- No wonder Economics has been called <u>the dismal science</u>

#### Some PD examples

- There are lots of examples of the Prisoner's Dilemma situations in the real world
- It makes it difficult for "players" to avoid the bad outcome of both defecting
  - Cheating on a <u>cartel</u>
  - Trade wars between countries
  - Arms races between countries
  - Advertising
  - Communal coffee pot
  - Class team project

#### **Cheating on a Cartel**

<u>Cartel</u>: association of firms with purpose of maintaining prices at a high level and restricting competition

- -Cartel members' possible strategies range from abiding by their agreement to cheating i.e., can charge the cartel price or a lower one
- Cheating firms can increase profits
- The best strategy is charging the low price

#### **Trade Wars Between Countries**

- Free trade benefits both trading countries
- Tariffs can benefit one trading country
- Imposing tariffs can be a dominant strategy and establish a Nash equilibrium even though it may be inefficient

# **Advertising**

- Advertising is expensive
- All firms advertising tends to equalize the effects
- Everyone would gain if no one advertised
- But firms increase their advertising to gain advantage
- Which makes their competition do the same
- It's an arms race

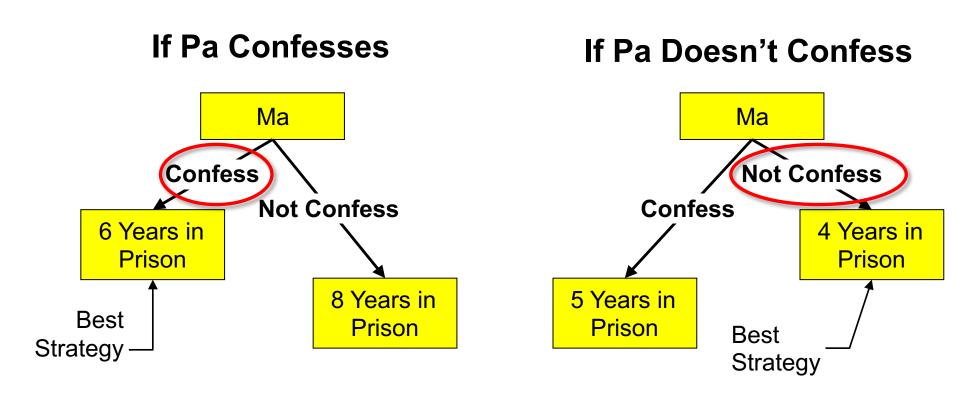
#### **Games Without Dominant Strategies**

- In many games, players have no dominant strategy
- Player's strategy depends on others' strategies
- If player's best strategy depends on another's strategy, she has no dominant strategy



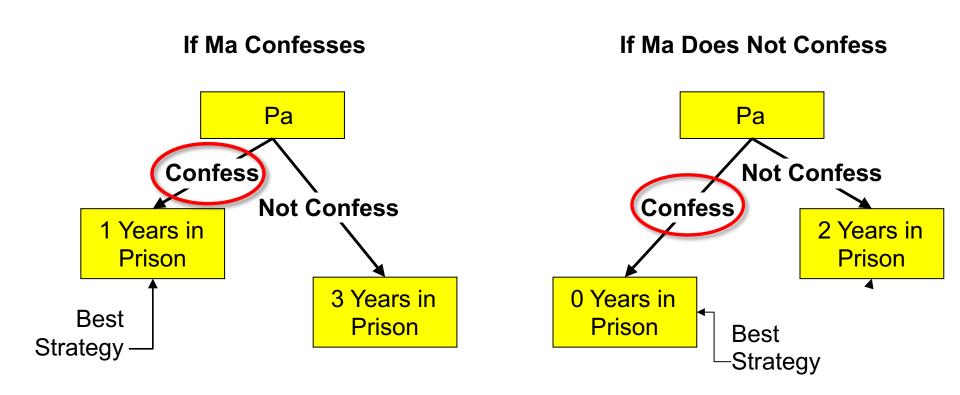
		Pa		
		Confess	Not Confess	
Ма	Confess	6 years for Ma 1 year for Pa	5 years for Ma 3 years for Pa	
	Not Confess	8 years for Ma 0 years for Pa	4 years for Ma 2 years for Pa	

#### Ma's Decision Tree



Ma has no explicit dominant strategy, but there is a best one since Pa does have a dominant strategy (What is it?)

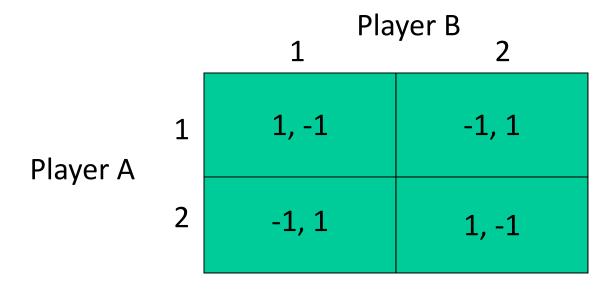
#### Pa's Decision Tree



Pa does have a dominant strategy: confess So Ma's best strategy is to confess

# Some games have no simple solution

Neither player has a dominant strategy. There is no non-cooperative solution

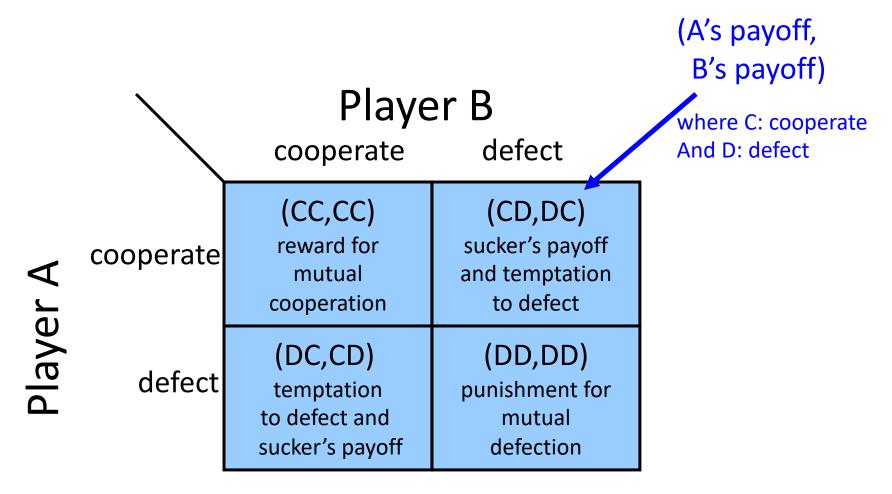


Best strategy for each is to randomly choose 1 or 2

#### Repeated Games

- A repeated game is a game that the same players play more than once
- Repeated games differ from one-shot games since a player's current actions can depend on the past behavior of other players
- Cooperation is encouraged

# Payoff matrix for the generic two person dilemma game



# **Payoffs**

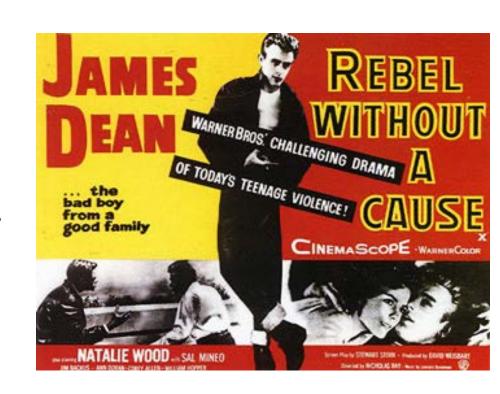
- Four payoffs are involved
  - CC: Both players cooperate
  - CD: You cooperate, other defects (sucker's payoff)
  - DC: You defect, other cooperates (temptation to defect)
  - DD: Both players defect
- Assigning values induces an ordering, with 24 possibilities (4!); three lead to "dilemma" games
  - Prisoner's dilemma: DC > CC > DD > CD
  - Chicken: DC > CC > CD > DD
  - Stag Hunt: CC > DC > DD > CD





#### Chicken

- DC > CC > CD > DD
- Rebel without a cause scenario
- Two cars race toward one another
- Drivers choose to serve or not
  - Cooperation: swerving
  - Defecting: not swerving
- Optimal move: do exactly the opposite of other player



# **Stag Hunt**

- CC > DC > DD > CD
- Two players on a stag hunt
- Hard task requiring coordination but with big shared payoff
- Hare seen, do you defect and chase it?

Cooperate: keep after the stag Defect: switch to chasing hare

 Optimal play: do exactly what the other player(s) do



#### Prisoner's dilemma

- DC > CC > DD > CD
- Optimal play: always defect
- Two rational players will always defect.
- Thus, (naïve) individual rationality subverts their common good



#### More examples of the PD in real life

- Communal coffeepot
  - Cooperate by making new pot of coffee if you take last cup
  - Defect by taking last cup and not making new pot,
     depending on the next coffee seeker to do it
  - -DC > CC > DD > CD
- Class team project
  - Cooperate by doing your part well and on time
  - Defect by slacking, hoping other team members will come through and sharing benefits of good grade
  - (Arguable) DC > CC > DD > CD

#### **Iterated Prisoner's Dilemma**

- Game theory: rational players should always defect when engaged in a PD situation
- In real situations, people don't always do this
- Why not? Possible explanations:
  - People aren't rational
  - Morality
  - Social pressure
  - Fear of consequences
  - Evolution of species-favoring genes
- Which make sense? How can we formalize?

#### **Iterated Prisoner's Dilemma**

- Key idea: We often play more than one "game" with a given player
- Robert Axelrod Players have knowledge of past games,

including their choices and other players' choices

"Our ideas of cooperation will never be the same.

THE EVOLUTION OF COOPERATION

- Choice when playing against a player can be based on whether she's cooperated in past
- Simulation first done by Robert Axelrod where programs played in a round-robin tournament (DC=5;CC=3;DD=1;CD=0)
- The simplest program won!

#### Some possible strategies

- Always defect
- Always cooperate
- Randomly choose
- Pavlovian (win-stay, lose-switch)
  - Start always cooperate, switch to always defect when punished by other's defection, switch back & forth on every punishment
- Tit-for-tat (TFT)
  - Be nice, but punish defections: Start cooperating and, after that always do what other player did on previous round
- Joss
  - Sneaky TFT that defects 10% of the time
- In an idealized (noise free) environment, TFT is both a very simple and very good strategy

#### **Characteristics of Robust Strategies**

Axelrod analyzed entries and identified characteristics

Nice: never defects first

**Provocable:** respond to defection by promptly defecting. Prompt response important; slow to anger a poor strategy; some programs tried even harder to take advantage

**Forgiving:** respond to single defections by defecting forever worked poorly. Better to respond to TIT with 0.9 TAT; might dampen echoes & prevent feuds

Clear: Clarity an important feature. With TFT you know what to expect and what will/won't work. With too much randomness or bizarre strategies in program, competing programs cannot analyze and began to always defect.

# Implications of Robust Strategies

- Succeed not by "beating" others, but by allowing both to do well. TFT never "wins" a single turn! It can't. It can never do better than tie (all C).
- You do well by motivating cooperative behavior from others ... the provocability part
- Envy is counterproductive. Doesn't pay to get upset if someone does a few points better than you in a single encounter. To do well, others must also do well, e.g., business & its suppliers.

# Implications of Robust Strategies

- Need not be smart to do well. TFT models cooperative relations with bacteria and hosts.
- Cosmic threats and promises aren't necessary, though they may be helpful
- Central authority unnecessary, though it may be helpful
- Optimum strategy depends on environment. TFT not best program in all cases; too unforgiving of JOSS & too lenient with RANDOM

# **Emergence**



- Process where larger entities, patterns, and regularities arise via interactions among smaller or simpler entities that themselves don't exhibit such properties
- E.g.: Shape and behavior of a flock of birds or school of fish
- Might cooperation be an emergent property?

# Required for emergent cooperation

- A non-zero sum situation
- Players equal in power; no discrimination or status differences
- Repeated encounters with others you can recognize
  - Garages depending on repeat business versus those on busy highways. Being unlikely to ever see someone again => a non-iterated dilemma.
- Low temptation payoff
  - If defecting makes you a billionaire, you're likely to do it. "Every person has a price"

#### **Ecological model**

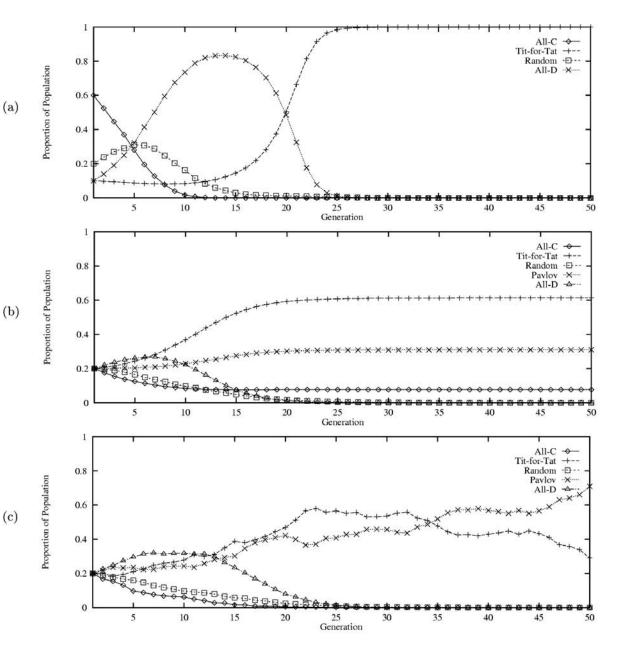
- Assume ecological system supporting N players
- Players gain or loose points on each round
- After a round, worst players die, best multiply
- Environmental noise models that agent makes errors in following a strategy or misinterpret another's choice
- A simple way of modeling this is described in <u>The Computational Beauty of Nature</u>

#### **Evolutionary stable strategies**

- Strategies do better or worse against other strategies
- Successful strategies should work well in a variety of environments
  - E.g.: ALL-C works well in a mono-culture of ALL-Cs
     but not in a mixed environment
- Successful strategies can "fight off mutations"
  - E.g.: ALL-D mono-culture is very resistant to invasions by any cooperating strategies
  - -E.g.: TFT can be "invaded" by ALL-C

# Population simulation

- (a) TFT wins
- (b) A noise free version with TFT (b) winning
- (c) 0.5% noise lets Pavlov win



**Figure 17.3** Population simulations of the ecological version of the iterated Prisoner's Dilemma: (a) an idealized version that illustrates the rise of **TFT**; (b) a noise-free simulation with **TFT** winning; (c) with 0.5 percent noise **PAV** wins

# If you are interested...

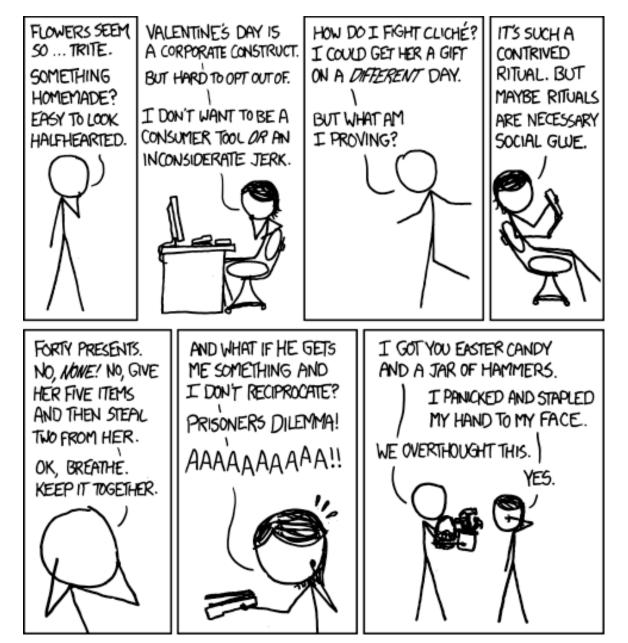
- Axelrod Python
  - https://github.com/Axelrod-Python
  - Explore strategies for the Prisoners dilemma game
  - Over 100 strategies from the literature and some original ones
  - Run round robin tournaments with a variety of options
  - Population dynamics
- Easy to install
  - pip install axelrod
- Also includes notebooks

# 20th anniversary IPD competition (2004)

- New Tack Wins Prisoner's Dilemma
- Coordinating Team Players within a Noisy Iterated
   Prisoner's Dilemma Tournament
- U. Southhampton bot team won using covert channel to let Bots on the team recognize each other
- The 60 bots
  - Executed series of moves that signaled their 'tribe'
  - Defect if other known to be outside tribe, coordinate if in tribe
  - Coordination was not just cooperation, but master/slave : defect/cooperate

#### **Game Theory Relevance**

- Game theory is important in more complex "games"
  - E.g.: multiplayer, non-zero-sum, complicated payoffs
- Repeated games add complexity to balance cooperation and competition
- Used in multi-agent systems and where agents form teams with humans



The worst resolution to the Valentine Prisoner's Dilemma when YOU decide not to give your partner a present, but your PARTNER decides to testify against you in the armed robbery case.